

NEWS RELEASE



Media Contacts:

Glen White
gawhite@delawarenorth.com
716-573-5257

Don Heins
don.heins@us.lactalis.com
716-823-6262 x1353

Galbani® Italian Cheese selected as preferred pizza cheese by Delaware North

Galbani cheese, produced by Lactalis American Group in Buffalo, N.Y., and in Nampa, Idaho, now being used by Delaware North locations throughout the United States

BUFFALO, N.Y. (Jan. 9, 2024) – Galbani Italian cheese is now the preferred pizza cheese of Buffalo-based global hospitality and entertainment company Delaware North. Galbani cheese is manufactured in Buffalo, N.Y., and Nampa, Idaho, by Lactalis American Group, part of Lactalis USA.

Delaware North is using Galbani Fresh Mozzarella and Galbani Premio Shredded Mozzarella to enhance pizza offerings at more than 60 operations across all divisions, most notably for its operations at Major League Baseball, National Football League (NFL) and National Hockey League (NHL) stadiums. Many of Delaware North's parks and resorts, gaming, travel and Patina Restaurant Group locations are also using Galbani Mozzarella cheese for their pizza offerings.

Galbani Mozzarella brings out the best in pizza by browning well without burning and offering great color, exceptional stretch and outstanding performance.

Delaware North began using Galbani as its preferred cheese in March 2023, just in time for Major League Baseball season. Now, with NFL and NHL seasons underway, usage of Galbani cheese is on the rise at Delaware North sports venues across the country.

Delaware North's operations in Western New York are using Galbani Italian cheese at Highmark Stadium – including for pizza, meatball subs and caprese wraps – KeyBank Center, Buffalo Niagara International Airport, Patina 250 and Jake's Café. Delaware North also used the cheese in the Rochester area at the PGA Championship in May, as well as at the company's Finger Lakes Gaming & Racetrack and its operation at Blue Cross Arena.

"We're proud to partner with Lactalis to elevate our pizzas with their Galbani Italian cheese across Delaware North's North American operations," said Gonzalo Checa, vice president of procurement and category management for Delaware North. "It's extra special to have two Buffalo companies joining forces."

"Our culinary and procurement teams partnered to define Delaware North's category strategy for our pizza program, one of our most recognizable food items in every division," said Lou Piuggi, vice president of culinary, food and beverage for Delaware North. "We have identified items that will delight our guests and provide consistency across our company, while meeting the needs of Delaware North operators."

Galbani Mozzarella and Fresh Mozzarella cheeses have won 15 awards in competition since the start of 2022, including the World Cheese Championship Contest, U.S. Championship

Cheese Contest, American Cheese Society Judging and Competition, World Dairy Expo and Fine Food World Cheese Awards.

“We’re proud to partner with Delaware North and bring the authentic flavor and premium quality of Galbani cheese to guests at its popular venues across the United States,” said Tim Connor, vice president, Culinary, Lactalis American Group. “Lactalis worked with Delaware North to bring Galbani’s exceptional quality to its most recognizable food items. We’re excited to help enhance the guest concession experience with our award-winning cheeses.”

Lactalis has distributed cheese products under the Galbani brand in the United States since 2011 and produces Galbani Ricotta, Mozzarella and Provolone cheeses at its plant on South Park Avenue in Buffalo, N.Y. Lactalis produces Galbani Mozzarella and Fresh Mozzarella at its manufacturing facility in Nampa, Idaho.

About Delaware North

Delaware North is a global leader in the hospitality and entertainment industry. The company annually serves more than a half-billion guests across three continents, including at high-profile sports venues, airports, national and state parks, restaurants, resorts, hotels and casinos. Building on more than a century of enduring partnerships and a commitment to local communities and sustainability, Delaware North’s vision is to delight guests by creating the world’s best experiences today while reimagining tomorrow. Learn more at www.DelawareNorth.com and connect with us on [Facebook](#), [Twitter](#), [Instagram](#) and [LinkedIn](#).

About Lactalis USA

Lactalis USA is committed to enriching lives by producing nutritious and great tasting dairy products. The company offers a strong, well-regarded portfolio of dairy products in the United States including [Galbani](#)[®] Italian cheeses, [Président](#)[®] specialty cheeses and gourmet butters, Kraft[®] brands in natura and grated cheeses, [Breakstones](#)[®] cottage cheese, ricotta and sour cream, [Cracker Barrel](#)[®] cheese, [Black Diamond](#)[®] cheddar cheese, Parmalat[®] milk, [siggi's](#)[®] and [Stonyfield Organic](#)[®] yogurt brands. In the United States the company has approximately 3,700 employees, is present in eight states with 11 manufacturing facilities and corporate offices located in New York City and Buffalo, N.Y, Chicago, Ill., Londonderry, N.H., and San Fernando, Calif. Lactalis in the United States is part of Lactalis Group, the world’s leading dairy company, a French family business founded in 1933 in Laval, France. For more information, visit <https://lactalisamericangroup.com/>, www.lactalisheritagedairy.com, www.stonyfield.com, www.siggis.com and www.karouncheese.com. Follow Lactalis USA on [Instagram](#) and like us on [Facebook](#).

###